

Largest Indianapolis-Area Commercial Real Estate Brokerages

(Ranked by number of active local licensed FTE salespeople)

RANK 2012 rank	BROKERAGE ADDRESS TELEPHONE / FAX / WEBSITE	LOCAL LICENSED FTE SALESPEOPLE: ACTIVE / TOTAL FTE EMPLOYEES	MAJOR CLIENTS	SERVICES/SPECIALTIES	HEAD(S) OF LOCAL OPERATIONS, TITLE(S)	OWNER(S) ESTABLISHED LOCALLY HEADQUARTERS
1 1	Cassidy Turley 1 American Square, Suite 1300, 46282 (317) 634-6363 / fax (317) 639-0504 / cassidyturley.com	35 / 76 203	Clarion Partners, Equus, NorthStar Realty Finance, OneAmerica Financial Partners, Prologis, USAA Real Estate Co., Yum! Brands	office, industrial, retail and land brokerage; investment sales; property management; construction services; auction	Jeffrey L. Henry, regional managing principal	DND 1918 Washington, D.C.
2 2	Cushman & Wakefield/Summit Realty Group (1) 241 N. Pennsylvania St, Suite 300, 46204 (317) 713-2100 / fax (317) 713-2103 / summitrealtygroup.com	31 / 43 68	Helmer Scientific, Dow Chemical, First Advantage, IDI, Angie's List, Baldwin & Lyons, Lids Sports, Fresenius Medical	office, industrial, health care, retail, land, capital markets, multi-family advisory services, property and project management	Bill Ehret, Matt Langfeldt, co-managing partners	J. Demaree, B. Zurawski, T. Hadley, B. Ehret, (2) 1993 Indianapolis
3 3	CBRE Group Inc. 101 W. Washington St., Suite 1000E, 46204 (317) 269-1000 / fax (317) 637-4404 / cbre.com	27 / DND 135	DND	office, industrial and retail sales and leasing; consulting; investment property and multi-housing sales; property management	John Merrill, managing director	public company 1981 Los Angeles
4 5	Colliers International 9339 Priority Way W. Drive, Suite 120, 46240 (317) 663-6000 / fax (317) 663-6554 / colliers.com	23 / 27 47	DND	office, industrial, retail, medical, investment property, land, landlord/tenant representation, build-to-suit, global corporate services	Glenn B. Davis, president, managing director	S. Smith, II, Y. Goodman, T. Osborne, (3) 2005 Seattle
5 4	Lee & Associates 500 E. 96th St., Suite 400, 46240 (317) 844-2700 / fax (317) 848-2975 / lee-associates.com	20 / 22 31	Planet Fitness, The Huntington National Bank, Keihin North America, EverBank, PPG Aerospace	retail, office, industrial, land, investment, property management	Scot Courtney, president	S. Courtney, H. Feldmann, S. Elser, R. Lindgren, B. Jackson 1983 Indianapolis
5 7	Marcus & Millichap Real Estate Investment Services 900 E. 96th St., Suite 150, 46240 (317) 218-5300 / fax (317) 218-5310 / marcusmillichap.com	20 / 22 26	DND	investment sales, distressed-asset services, financing, research, valuation and advisory services for private and institutional investors	Josh Caruana, regional manager	DND 1986 Encino, Calif.
7 6	Jones Lang LaSalle 8900 Keystone Crossing, Suite 1150, 46240 (317) 810-7000 / fax (317) 810-7001 / jll.com/indianapolis	16 / 20 27	DND	corporate services, tenant representation, strategic consulting, office and industrial leasing, project and development services	John R. Robinson, EVP, managing director	DND 2008 Chicago
8 9	Sitehawk Retail Real Estate 8500 Keystone Crossing, Suite 170, 46240 (317) 844-5313 / fax (317) 574-3135 / sitehawkretail.com	11 / 16 22	Sunbeam Development Corp., LA Fitness, Darden Restaurants, Republic Development, Costco Wholesale, GAP	landlord/tenant representation, property management	M. Perlstein, S. Gray, S. Delaney, L. Davis, principals	M. Perlstein, S. Gray, S. Delaney, L. Davis 1982 Indianapolis
9 10	Newmark Knight Frank Halakar 1 Indiana Square, Suite 2500, 46204 (317) 964-0000 / fax (317) 964-1144 / ngkf.com	10 / 12 18	DND	commercial brokerage, consulting, development, property management, construction	Todd Maurer, CEO	T. Maurer, J. Bamett, R. Balber 2000 Indianapolis
10 10	Acorn Group Inc. 1 N. Pennsylvania St., Suite 300, 46204 (317) 231-1000 / fax (317) 231-1016 / acorn-group.net	8 / 10 18	DND	sales, leasing and management of office, medical, industrial, land and retail; tenant representation	Albert M. Donato III, president	Albert M. Donato III 1988 Indianapolis
10 NR	Key Auctioneers 5520 S. Harding St., 46217 (317) 353-1100 / fax (317) 357-1137 / keyauctioneers.com	8 / 8 32	J.P. Morgan Chase Bank, Fifth Third Bank, Huntington Bank, Old National Bank, First Merchants Bank, Key Bank	auctions, brokerage, receiverships, property management, appraisals, collections, security	Jim Pike, founder	Jim Pike, Tim Boeglin 2003 Indianapolis
12 NR	Coldwell Banker Commercial Realty Services 8888 Keystone Crossing, Suite 120, 46240 (317) 249-9000 / fax (317) 575-9972 / cbcrs.com	7 / 8 9	DND	tenant, landlord and buyer representation; investment consulting; corporate advisory services; financial consulting	James Shook, president	James Shook 2002 Indianapolis
12 8	DTZ a UGL company(4) 9100 Keystone Crossing, Suite 250, 46240 (317) 218-7200 / fax (317) 218-7201 / ugl-equis.com	7 / DND 11	Chrysler, Humana, Raymond James, Roche, Rolls-Royce North America, IonBond, Pitney Bowes, Parker Hannifin Corp., Mainstreet	office, industrial and health care tenant representation; corporate; project and data management	Chris Alexander, VP, managing director	United Group Ltd. 1996 Chicago
14 12	Ambrose Property Group 55 Monument Circle, Suite 450, 46204 (317) 573-4600 / DND / ambrosepg.com	6 / 8 20	DND	landlord/tenant representation, property management, development, construction, investment	Aasif M. Bade, president; Patrick Chittenden, VP	Aasif M. Bade, Patrick Chittenden 2008 Indianapolis
14 14	The Broadbent Co. 117 E. Washington St., Suite 300, 46204 (317) 237-2900 / fax (317) 237-2953 / broadbentcompany.com	6 / 7 9	Barnes & Noble, PetSmart, Ulta, Garden Ridge, Best Buy, Office Max, Babies R Us, JoAnn, Stein Mart	leasing, sales, development, property management	David A. Cheslyn, EVP, leasing, development and real estate sales	George P. Broadbent 1972 Indianapolis
14 14	Hokanson Cos. Inc. 201 W. 103rd St., Suite 400, 46290 (317) 633-6300 / fax (317) 633-8070 / hokansoninc.com	6 / 12 30	DND	full-service including acquisition, investment sales, landlord/tenant representation, medical leasing and development	Jay B. Gehl, president, sales and leasing	Stephen P. Hokanson 1938 Indianapolis
14 14	NAI Meridian 3502 Woodview Trace, Suite 250, 46268 (317) 875-8888 / fax (317) 875-9999 / naimeridian.com	6 / DND DND	DND	landlord/tenant representation, multi-market corporate services, investment sales, property management, receiverships	Jeffrey S. Harris, president	Jeffrey S. Harris 2009 Indianapolis
18 20	Niessink Commercial Real Estate 8250 Woodfield Crossing Blvd., Suite 175, 46240 (317) 735-0077 / fax (317) 735-0085 / niessinkcommercial.com	5 / 5 6	TJ Maxx, Marshalls, Home Goods, Panera Bread, Ulta, Kroger, Party City, Great Clips, Granite City, Qdoba, Toys R Us	national retailer representation	Connie Niessink, Tom Niessink, principals	Connie Niessink, Tom Niessink 2002 Indianapolis
18 12	Veritas Realty 930 E. 66th St., 46220 (317) 472-1800 / fax (317) 472-1802 / veritasrealty.com	5 / 5 20	Verizon/The Cellular Connection, Starbucks, Mattress World, Fresh Thyme Farmer's Market, Art Van Furniture	retail center leasing and sales, landlord/tenant representation, site selection, asset and property management, due diligence consulting	William Stoops III, Kyle Hughes, Jamison Downs, partners	W Stoops III, J. Downs, K. Hughes 1996 Indianapolis
20 20	Carmen Commercial Real Estate Services Inc. 8831 Keystone Crossing, 46240 (317) 848-0900 / fax (317) 848-0900 / carmenrealestate.com	4 / 4 5	DND	tenant representation and corporate real estate services	Christopher U. Carmen, president, CEO	Christopher U. Carmen 1993 Indianapolis
20 NR	Corporate Commercial Group 4939 River Ridge Drive, 46240 (317) 502-3622 / fax (317) 846-5006 / corporatecommercialgroup.com	4 / 5 7	DND	full-service brokerage, property management	Keith E. Dedrick, principal broker	Keith E. Dedrick 2009 Carmel
20 20	Hurwitz Co. 1060 E. 86th St., Suite 65-D, 46240 (317) 818-2322 / fax (317) 818-2323 / DND	4 / 4 1	Wheeler Mission, La Paix, AA Advantage Bookkeeping and Tax Services Inc.	commercial and industrial brokerage, commercial and residential appraising, real estate education, tax representation	Richard A. Hurwitz, sole proprietor	Richard A. Hurwitz 1955 Indianapolis
20 20	Lauth Group Inc. 111 Congressional Blvd., Carmel 46032 (317) 848-6500 / fax (317) 848-6511 / lauth.net	4 / 4 35	DND	office, industrial, health care, retail, design/build, general contractor, construction and property management	Michael J. Jones, president	management-owned 1977 Indianapolis
20 20	Levi Investment Realty Inc. 9589 Valparaiso Court, 46268 (317) 870-9900 / fax (317) 396-0688 / levirealty.com	4 / 5 DND	DND	land, investments, exchanges	John Levinsohn, president	John Levinsohn 1997 Indianapolis
20 NR	McClure Commercial and Industrial Real Estate P.O. Box 30127, 46230 (317) 722-6700 / fax (317) 663-0933 / mcclurecommercialrealestate.com	4 / DND 5	DND	commercial and industrial sales and leasing, tenant and landlord representation, consulting and private client residential services	Ted McClure, president	Ted McClure 1991 Indianapolis
20 17	Midland Atlantic 9000 Keystone Crossing, Suite 850, 46240 (317) 580-9900 / fax (317) 580-1169 / midlandatlantic.com	4 / 6 6	Salvation Army, VisionWorks, Massage Envy, Donato's Pizza, Sport Clips, Verizon Wireless, Rocket Fizz, Red Robin	landlord/tenant representation, development, acquisitions, property management	Aaron Boyle, Kelly Boyle, principals	Aaron Boyle, Kelly Boyle 1998 Indianapolis
20 17	Revel & Underwood Inc. 7050 E. 116th St., Fishers 46038 (317) 578-9400 / fax (317) 578-9402 / revelunderwood.com	4 / DND DND	DND	self-storage, retail, land, office	Rory Underwood, president	Rory Underwood 1973 Indianapolis
20 20	Tikijian Associates 3755 E. 82nd St., Suite 265, 46240 (317) 578-0088 / fax (317) 570-3677 / tamultihousing.com	4 / 5 5	DND	apartment brokerage, apartment investment advisory	George H. Tikijian III, senior managing director	George Tikijian 2005 Indianapolis
20 20	Urban Space Commercial Properties 238 S. Meridian St., Suite 201, 46225 (317) 423-1111 / fax (317) 423-0527 / urbanspaceusa.com	4 / 4 DND	DND	restaurants, nightclubs, retail, office, sales, leasing, site selection, landlord/tenant representation	Brian Epstein, president	DND 1999 Indianapolis

Some brokerages may have been omitted due to lack of information or deadline restrictions.

Research by Barbara Hoffman
(current as of Aug. 16, 2013)

Email: bhoffman@ibj.com
Information was provided by the individual brokerages and has not been independently verified.
Top 25 lists are compiled each December in the Book of Lists.

(1) formerly Summit Realty Group
(2) R. Forslund, J. Jessup, M. Langfeldt, A. Morris, T. Norton, J. Woods
(3) J. Logan, D. Ciechanowicz, R.J. Rudolph, K. Riggle
(4) formerly UGL Services Equis Operations Co.

DND=did not disclose
EVP=executive vice president
FTE=full-time equivalent
NR=not ranked

The Indianapolis Business Journal list of largest Indianapolis-area commercial real estate brokerages is the most comprehensive available. For copies of this list, go to www.IBJ.com and click on the "lists" link.